



News Release

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SBA's Live Web Chat Series to Highlight Veterans Business Development

**Jessica Salanis, Veterans Business Outreach Director and Mark Lano, Veteran
Business Owner will answer questions**
Wednesday, November 9, 2005 from 1:00 p.m. to 2:00 p.m., EST

WASHINGTON — The U.S. Small Business Administration announced today that Jessica Salanis, director of the Veterans Business Outreach Center at the University of Texas-Pan American and Mark Lano, a veteran business owner, will host the SBA's November Web chat on "***Veterans Business Development.***"

Salanis and Lano will answer questions from participants on Wednesday, November 9, 2005, from 1:00 p.m. to 2:00 p.m., EST. They will share insightful information on veterans business development as it relates to federal contracting, techniques, tools, programs and resources available to support the success of veteran-owned small businesses.

The SBA's live Web chat series will engage business owners in a national dialogue on assistance available for self-employed veterans to include Reserve and National Guard member small business owners, and allow Web chat participants to get information on veterans business assistance from the SBA.

The Web chat provides business owners with the opportunity to have conversations about relevant business issues with industry leaders and successful entrepreneurs. Participants will have direct, real-time access to the Web chats via questions they submit online in advance and during the session, with instantaneous answers.

Participants can join the live Web chat by going online to www.sba.gov, and clicking "Your Small Business Voice Online Chat." Web chat participants may post a question for Salanis and Lano before the November 9th chat by visiting <http://app2.sba.gov/liveVets/intro.cfm> and posting their questions online.

The SBA kicked off its live Web chat series in July. For more information about the past live Web chat, visit online at <http://www.sba.gov/chats/>.

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